Data Source: Gary R. Brown, CPA, Managing Director, Brady Ware & Company, CPA's & Business Advisors

Comparison of CY2005 EP & P Model Rates adjusted for 2014 & 2016 Rate Increases of .98% & 6%

| Category | Explanation | E P & P Model Amount 2005 | E P & P Model Amount 2016 | Increase over 11 Years | % Increased | % of Total Rate | |
|-------------------------------|---|------------------------------|------------------------------|---------------------------|-------------|-----------------|--|
| | A | | | | | | |
| | Average hourly wage for direct support | | | | | | |
| 1. Direct Care/Support **** | including overtime | \$10.39 | \$11.12 | \$0.73 | 7.04% | 55.47% | |
| | Payroll taxes, WC, | | •••• | | | | |
| | Health Care, | | | | | | |
| 2. Employee Related Expense | Retirement, PTO | | | | | | |
| (30% of wages) | (Holiday, sick, vaca) | \$3.12 | \$3.34 | \$0.22 | 7.04% | 16.66% | |
| | Ratio of one supervisor | | | | | | |
| 2. Cupaniaan | hour to 10 direct care hours | \$1.59 | ¢4 70 | \$0.11 | 7.04% | 8.49% | |
| 3. Supervisor | | \$1.09 | \$1.70 | Φ 0.11 | 1.04% | 0.49% | |
| | Payroll taxes, WC, Health Care, | | | | | | |
| 4. Supervisor Related Expense | Retirement, PTO | | | | | | |
| (30% of #3) | (Holiday, sick, vaca) | \$0.47 | \$0.50 | \$0.03 | 7.04% | 2.51% | |
| | ISP Staff meeting, drive | | | | | | |
| E Draductivity Accumption | time, worked non- | | | | | | |
| 5. Productivity Assumption | billable excluding | * 0.00 | ¢0.00 | ¢0.00 | 7.040/ | 4.000/ | |
| (2% of # 1 - # 4) | training | \$0.30 | \$0.32 | \$0.02 | 7.04% | 1.60% | |
| 6. Administration | Any cost not in #1 - #5 | * **** | | A2 32 | = 0.404 | 1 | |
| (18% of # 1 - # 5) | including training | \$2.86 | \$3.06 | \$0.20 | 7.04% | 15.27% | |
| Total Base Rate | | \$18.73 | \$20.05 | \$1.32 | 7.04% | 100.00% | |

Routine H/PC Cost Compared To E P & P Calculation of Base

Comparison of CY2005 EP & P Model Rates adjusted for 2014 & 2016 Rate Increases of 4.65% & 6%

| OSOC H/PC Cost Compared To E P & P Calculation of Base | | | | | | |
|--|---|---------------------------------------|------------------------------|---------------------------|-------------------------|-------------------|
| Category | Explanation | E P & P Model Amount 2005 | E P & P Model Amount 2016 | Increase over 11 Years | % Increased | % of Total Rate |
| 1. Direct Care/Support | Average hourly wage for direct support including overtime | \$5.15 | \$5.71 | \$0.56 | 10.93% | 49.85% |
| 2. Employee Related Expense (30% of wages) | Payroll taxes, WC, Health Care, Retirement, PTO (Holiday, sick, vaca) | \$1.54 | \$1.71 | \$0.17 | 10.93% | 1 4.9 1% |
| 3. Supervisor | Ratio of one supervisor hour to 10 direct care hours | \$1.59 | \$1.76 | \$0.17 | 10.93% | 15.39% |
| 4. Supervisor Related Expense (30% of #3) | Payroll taxes, WC, Health Care, Retirement, PTO (Holiday, sick, vaca) | \$0.47 | \$0.52 | \$0.05 | 10.93% | 4.55% |
| 5. Productivity Assumption (2% of # 1 - # 4) | ISP Staff meeting, drive time, worked non- billable excluding training | \$0.00 | \$0.00 | \$0.00 | N/A | 0.00% |
| 6. Administration (18% of # 1 - # 5) Total Base Rate | Any cost not in #1 - #5 including training | <mark>\$1.58</mark> \$10.33 | \$1.75 \$11.46 | \$0.17 \$1.13 | 10.93% 10.93% | 15.30% 100.00% |

Comparison of CY2005 EP & P Model Rates adjusted for Minimum Wage changes from \$5.15 to \$8.10

| OSOC H/PC Cost Compared To E P & P Calculation of Base | | | | | | |
|--|---|------------------------------|-------------------------------------|--|----------------|----------------------------|
| Category | Explanation | E P & P Model Amount 2016 | Ohio Minimum Wage Amount 2016 | Under funded due to minimum wage | % Under Funded | Current % of Total Rate |
| 1. Direct Care/Support | Average hourly wage for direct support including overtime | \$5.71 | \$8.10 | (\$2.39) | -41.79% | 51.75% |
| 2. Employee Related Expense (30% of wages) | Payroll taxes, WC, Health Care, Retirement, PTO (Holiday, sick, vaca) | \$1.71 | \$2.96 | (\$1.25) | -73.25% | 18.91% |
| 3. Supervisor | Ratio of one supervisor hour to 10 direct care hours | \$1.76 | \$1.70 | \$0.06 | 3.51% | 10.87% |
| 4. Supervisor Related Expense (30% of #3) | Payroll taxes, WC, Health Care, Retirement, PTO (Holiday, sick, vaca) | \$0.52 | \$0.50 | \$0.02 | 3.51% | 3.21% |
| 5. Productivity Assumption (2% of # 1 - # 4) | ISP Staff meeting, drive time, worked non- billable excluding training | \$0.00 | \$0.00 | \$0.00 | N/A | 0.00% |
| 6. Administration (18% of # 1 - # 5) | Any cost not in #1 - #5 including training | \$1.75 | \$2.39 | (\$0.63) | -36.23% | 15.25% |
| Total Base Rate | | \$11.46 | \$15.65 | (\$4.19) | -36.59% | 100.00% |

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1. Hourly wage components include Overtime pay for hours workedover 40 per week & Holidays

2. & 4. based on 12.65% payroll taxes and 17.35% for fringe benefits (including paid PTO)