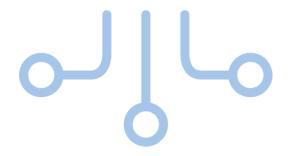


OCCUMETRICS

Listen and Learn from Your Workforce



WE UNDERSTAND WORKFORCE ISSUES

Unhealthy workplace environments cost organizations

- directly through turnover expenses
- indirectly through loss of institutional knowledge, employee engagement, and productivity
- Voluntary employee resignations at 20-year peak
- Half of all mid-level managers trying to change jobs
- \$8k to replace \$40k manager
- Turnover reduces organizational performance; recruitment and training costs take
 \$ away from needed program investments
- Baby boomer retirements a threat to govt. ranks loss of institutional knowledge





LET US DO YOUR LISTENING FOR YOU

Our **thorough and anonymous** information gathering process allows us to spend the time you likely do not have to **listen carefully** to employee issues—from micro to macro.

We compile our learnings to provide you with comprehensive, straightforward recommendations.





10 DRIVERS OF WORKPLACE WELLBEING

EMOTIONAL EXHAUSTION

WORK ENGAGEMENT

COLLEAGUE SUPPORT

SUPERVISOR SUPPORT

WORK DEMANDS

CONTROL/AUTONOMY

INTERPERSONAL RELATIONSHIPS

JOB ROLE

ORGANIZATIONAL CHANGE

DISTRIBUTIVE JUSTICE

tired, worn out, overwhelmed absorbed, energized, challenged, focused helped, supported, respected, listened to good feedback, helpful, understanding, encouraging unachievable expectations, intense, too much to do, pressure choice in what and how work is done, flexibility harassment, friction, bullying clarity of duties and responsibilities, goals and objectives employee involvement in change fairness in pay, praise, workload, rewards



PUTTING IT TOGETHER THE OCCUMETRICS PROCESS

STEP 1 | ASSESS
Analyzing the Numbers

STEP 2 | ENGAGEListening to Conversations

STEP 3 | CHANGELearning from Your Workforce

Evidence-based, in-depth survey and data analysis determine unique causes of employee dissatisfaction within the organization.

Follow-up focus groups informed by survey results lead to greater understanding of issues. We explore changes that positively impact employee satisfaction.

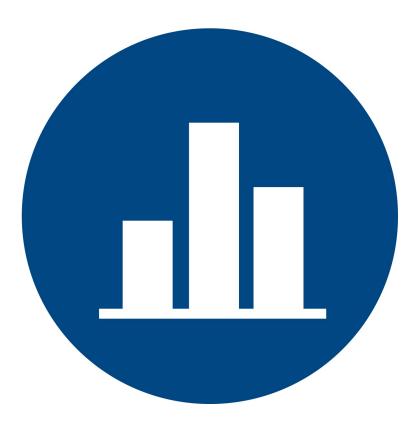
We walk through findings of unbiased analysis to create a customized approach to address issues at hand.



STEP 1 ASSESS | ANALYZING THE NUMBERS

- Employees take anonymous 65question survey assessing the 10 drivers of workplace wellbeing and job/pay/benefits satisfaction
- Agency provides researchers with
 - Turnover rates
 - Exit interview reports

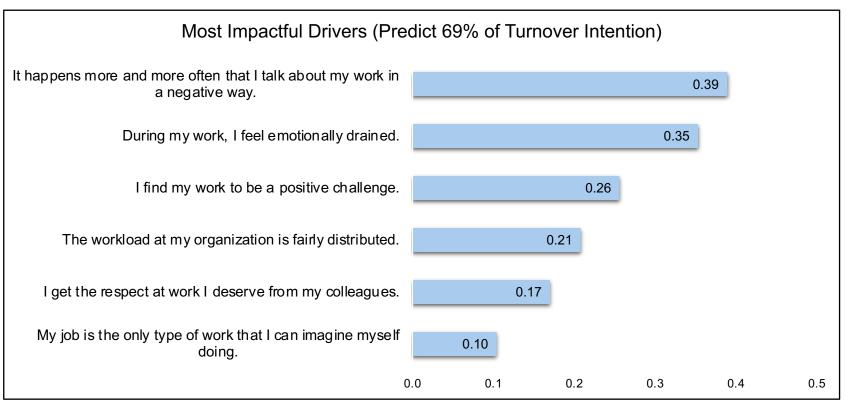
Regression modeling determines the most common drivers of turnover intention and dissatisfaction in the workplace; results then inform what to explore in focus groups





STEP 1 ASSESS | ANALYZING THE NUMBERS

SAMPLE OCCUMETRICS DATA





STEP 2 ENGAGE | LISTENING TO CONVERSATIONS

Deep dive into issues identified in the survey data:

- Five to eight one-hour focus groups of 10-15 employees each, including one group of supervisors only
- Thirty minute interview with CEO





STEP 2 ENGAGE | LISTENING TO CONVERSATIONS

STRENGTHS

Staff motivated by the mission

Supportive colleagues

Employee benefits (PTO, retirement)

Some effective managers/supervisors

CEO values relationships with staff

CHALLENGES

Training

Communication

Standardization of operating procedures and policies

Pay (inadequate; practice of raises not uniform)

Employees feeling penalized and not heard instead of encouraged and valued

Change management

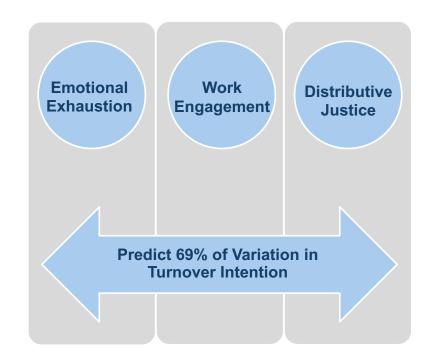
Some ineffective managers/supervisors

Some employees allowed to underperform for too long



STEP 3 CHANGE | LEARNING FROM YOUR WORKFORCE

- Understand our findings
- Discuss what they mean for your workforce
- Process customized recommendations addressing the issues

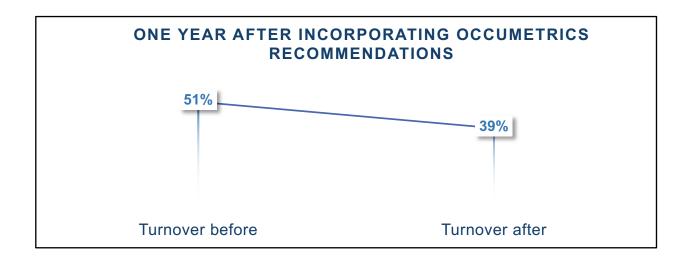






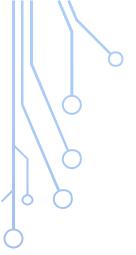
WHY OCCUMETRICS IS RIGHT FOR YOU

- Identify, understand and address employee concerns with customized recommendations
- Understand how employee issues differ from the expected
- Create an engaged and productive workforce



One year after incorporating recommendations, an Occumetrics participant reported a 12% reduction in staff turnover equaling 33 retained employees: saving approximately \$266,000 in employee replacement costs.





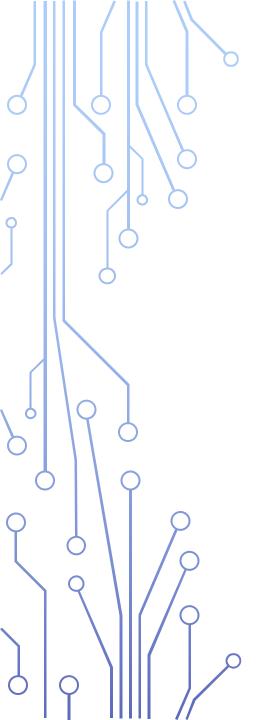
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Listen and Learn from Your Workforce



THANK YOU