

**Ohio Provider Resource Association
Operating Budget for 2018**

	Jan - Sept 17 Actual	2016 Annual Budget	2017 Annual Budget	2018 Annual Budget	2017 vs 2018 Budget	
					\$ Incr (Decr)	% Incr (Decr)
Income						
Member dues	1,077,609	1,356,000	1,384,000	1,452,000	68,000	5.0%
Seminars & Education	60,473	51,000	100,000	96,700	(3,300)	(6.5%)
Conference Revenue	127,442	238,000	234,000	268,700	34,700	14.6%
Grant Income	118,832	8,000	48,000	49,000	1,000	12.5%
Consulting & Program Income	106,764	162,500	144,500	342,500	198,000	121.8%
Royalty, Rent, Publication, Other	28,697	26,400	22,900	43,900	21,000	79.5%
Total Income	1,519,817	1,841,900	1,933,400	2,252,800	319,400	17.3%
Expense						
Seminars & Education	30,928	25,800	37,000	33,700	(3,300)	(12.8%)
Conference Expenses	67,275	123,700	129,500	146,400	16,900	13.7%
Grant Expenses	33,147	12,000	42,000	33,000	(9,000)	(75.0%)
Consulting & Program Income	85,439	134,200	144,500	310,000	165,500	123.3%
Employee Wages, Taxes & Benefits	712,525	859,800	919,350	1,049,320	129,970	15.1%
Professional Fees	294,837	420,700	431,400	437,000	5,600	1.3%
Office Expenses	45,022	81,100	61,520	68,350	6,830	8.4%
IT Expenses	31,968	68,650	44,800	45,120	320	0.5%
Insurance	6,823	5,000	5,000	6,200	1,200	24.0%
Committee Expenses	2,672	10,000	10,000	10,000	0	0.0%
Dues & Subscriptions	16,881	16,800	17,000	17,500	500	3.0%
Travel, Meals & Entertainment	36,865	59,550	46,000	42,700	(3,300)	(5.5%)
Bank and Credit Card Fees	4,762	11,200	9,600	6,600	(3,000)	(26.8%)
PAC Expense	4,704	11,000	7,000	5,000	(2,000)	(18.2%)
Interest Expense	1,513	900	300	2,200	1,900	211.1%
Depreciation Expense	15,447	34,500	25,000	20,000	(5,000)	(14.5%)
Real Estate Tax Expense	10,485	14,400	14,400	14,000	(400)	(2.8%)
Total Expense	1,401,293	1,889,300	1,944,370	2,247,090	302,720	16.0%
Net Ordinary Income	118,524	(47,400)	(10,970)	5,710	16,680	(35.2%)
Other Income						
Interest Income	96					
OPRA investment income	138,103	72,500	63,750	68,800	5,050	7.0%
Foundation investment income	22,384	16,750	14,750	16,250	1,500	9.0%
Total Other Income	160,583	89,250	78,500	85,050	6,550	7.3%
Net Income	279,107	41,850	67,530	90,760	23,230	55.5%