



## **PARTNERSHIP PITCH TO OPRA**

**By: Justin Buren**

Wednesday, June 28<sup>th</sup>

2:45 – 3:15

### **Agenda (30 min)**

1. 5 min      Intro – LOT GOING ON!
  - a. Goal – WOW!
2. 10 min      Win/Win/Win Partnership Presentation
  - a. Members Get
  - b. OPRA Gets
3. 5 min      “Members Win” Deep Dive in 5
  - a. Hand Out / Review Folder
4. 5 min      Questions
5. ?      Why Buren, Who’s Buren and Who Am I? – (if interested/time)
6. Next Steps (After Meeting)
  - a. Additional Questions, Concerns, Clarifications
  - b. “Agreement” in Writing
  - c. Additional Info
    - i. Partner With Buren
    - ii. Marketing Materials



## **EXCLUSIVE OPRA MEMBER DISCOUNT! - \$100**

### **RISK & OPERATIONS AUDIT**

By: Justin Buren, AU, CPCU

#### **Process**

1. Intro To Risk Audit
  - a. Call To Discuss Process
2. Risk Management 101 Presentation
3. Ops / Risk Assessment Questionnaire
4. Vulnerability Analysis
5. "3-Ring Binder" Review
  - a. Procedures Manual
  - b. Continuity Plan
  - c. Employee Handbook
  - d. Insurance Policies
6. Members Choice (See Back)
  - a. Choose 1 From Each Column (clients get as much as they'd like)
7. One Page Summary
  - a. Findings
  - b. Action Steps
8. Partner With Buren

Template/Manual	Checklist/Scorecard	Policies	Articles / White Papers
Health Care Employee Volunteer Safety	D&O Liability Scorecard Creating/Maintaining Employee Personnel Checklist	Email Security Use 15 Passenger Van	Get 8 Commonly Requested Chose from 25+ more!
Health Care Facility Employee Safety Volunteer Manual	Business Recovery Checklist Cyber Risk Exposures Scorecard	Abuse Prevention  AED Policy	
Business Continuity Plan OSHA Small Business Handbook	Employment Practices Liability Scorecard Screening Volunteers Checklist Safe Patient Handling Program Checklist General Event Planning Checklist Health Care Facilities Checklist	Cellphone Use  Computer Care  Drug-Free Workplace  Employee Safety  Fleet Safety  Post-Accident Safe Driver Substance Abuse Whistleblower Workplace Violence	