

**Ohio Provider Resource Association
2026 Budget Detail**

	2024 Actual	Jan - Oct 2025	2025 Projected	2024 Budget	2025 Budget	2026 Budget	Comments
4000 · Membership Dues	1,726,623	1,443,381	1,732,058	1,560,000	1,700,000	1,730,000	2025 Projected
4010 · Associate Dues	26,645	28,225	28,225	28,000	28,000	28,000	2025 Projected
4020 · Public Entity Dues	71,500	52,500	52,500	60,000	71,000	52,000	2025 Projected
4100 · Seminars & Education	44,167	63,210	63,210	20,000	29,000	65,000	2025 Projected
4110 · Spring Conference Registration	108,100	114,800	114,800	69,000	108,000	130,000	2025 Actual
4115 · Spring Conference Sponsorship	103,700	110,750	110,750	90,000	100,000	110,000	2025 Actual
4120 · Fall Conference Registration	116,375	109,820	109,820	74,000	90,000	121,000	2025 Actual
4125 · Fall Conference Sponsorship	119,500	117,200	117,200	86,000	95,000	117,000	2025 Actual
4300 · Consulting Revenue	0	0	0	0	0	0	
4705 · HDIPS	0	0	0	2,000	0	0	
4710 · CompManagement Revenue	4,399	4,659	4,659	4,900	4,000	4,000	2025 Actual
4720 · Unemployment Service Trust	9,207	9,207	9,207	9,200	9,200	9,200	2025 Actual
4725 · Partner Fees	8,007	1,000	1,000	0	0	750	Includes Giv.plus
4730 · Philadelphia Insurance Revenue	3,500	3,500	3,500	3,500	3,500	3,500	2025 Actual
4740 · Publication Sales	2,925	1,200	1,200	500	500	500	Salary Survey and other
4790 · Gallagher	0	0	0	4,000	0	0	Discontinued
4820 - Works For Me Contract	23,719	99,179	119,015		250,000	200,000	
Total Income	2,368,367	2,158,631	2,467,143	2,011,100	2,488,200	2,570,950	
5100 · Seminars & Education Expense	34,881	61,459	65,000	10,000	11,000	65,000	2025 Projected
5110 · Spring Conference Expense	163,212	242,447	242,447	150,000	160,000	240,000	2025 Actual
5120 · Fall Conference Expense	218,965	238,293	238,293	147,000	147,000	238,000	2025 Actual
5300 · Consulting Expense	0	0	0	0	0	0	
6000 · Salary & Wages	837,504	643,799	772,559	800,400	772,200	790,000	
6020 · Employer Taxes	61,882	48,114	57,737	64,100	62,000	63,300	8% of Salaries Expense & Car Allowance
6090 · Payroll Service Fees	3,753	3,419	4,103	3,500	3,900	4,200	
6100 · Employee Insurance	160,773	148,800	181,752	100,800	162,000	261,000	
6110 · Employee Retirement	38,827	35,358	42,430	36,000	42,600	43,800	

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6120 · Employee Car Allowance	1,474	3,214	2,000	2,000	2,000	2,000	
6190 · Staff Development	8,086	11,843	12,343	15,000	20,000	15,000	
ANCOR	6,121	9,653	9,653				
HRCI		250	250				
MPI	165	50	50				
NASDDDS	800	975	975				
OADSP	502	500	500				
Ohio Chamber of Commerce	498		500				
WEC							
Other	0	415	415				
6200 · Professional Fees	70,359	109,594	137,794	77,000	257,500	200,500	
Admin Support/Beth Fancher		645	645		15,000		
Alicia Hart		2,000	2,000				
Bradyware	7,225		10,000	10,000	10,000		
EA Compensation Resources LLC	25,410			25,000	0	18,000	Salary Survey - Every other year
Pension Design Group - 401k	2,724	2,724	2,724	2,000	2,500	2,500	
Than Johnson	30,000	25,000	30,000	30,000	30,000	30,000	
Whistler Consulting, LLC	5,000		0	10,000	0	0	
Works For Me Contractors		79,225	95,070		200,000	150,000	
Other	0	0	0	0	0	0	
6220 · Legal Fees	137,834	183,333	220,000	230,000	230,000	225,000	
Outside Legal Assistance	0	0	0	10,000	10,000	5,000	
Vorys, Sater, Seymour and Pease LLP	137,834	183,333	220,000	220,000	220,000	220,000	
6230 · Accounting	45,615	30,758	58,510	45,900	54,000	52,800	
Pete Thompson	35,115	30,758	38,910	35,000	35,000	40,000	
BodinePerry - Review or Audit	7,900	0	16,000	7,500	16,000	9,000	Review 2026
BodinePerry - Foundation	600	0	600			700	
BodinePerry - Tax	2,600	0	3,000	3,400	3,000	3,100	
6240 · Lobbying	72,819	61,370	73,619	72,200	72,200	74,200	Success Group
Success Group	72,644	61,245	73,494	72,000	72,000	74,000	
JLEC	175	125	125	200	200	200	
Other	0	0	0	0	0	0	
6300 · Office Expenses	6,478	9,737	11,685	7,000	7,000	8,000	Includes Office Copier fees, supplies, etc.
6320 · Telecommunications & Internet	11,377	9,468	10,691	14,000	14,000	14,000	
Breezeline fmr WOW	4,173	3,137	3,764	4,000	4,000	4,000	
Verizon & Wireless Phones	3,489	2,976	3,571	6,000	6,000	6,000	
Zoom	3,715	3,355	3,355	4,000	4,000	4,000	

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Other	0	(0)	0	0	0	0	
6330 · Utilities	8,712	6,867	8,241	9,600	9,600	9,000	
6340 · Postage & Shipping	890	133	500	1,000	1,000	500	
6350 · Repairs & Maintenance	8,799	8,374	9,915	15,350	30,300	10,000	
Building Repairs	4,910	3,125	4,000	12,000	25,000	3,000	
Ohio Extermination	621	654	654	500	500	700	
Reneker	2,257	2,293	2,751	2,400	4,000	4,000	
TrashCab/City of Grandview Heights	378	1,040	1,248	150	0	1,300	
US Heating & Air Conditioning	418	1,262	1,262	300	800	1,000	
Other	215	0	0	0	0	0	
6360 · Office Equipment Rental	642	696	696	750	750	750	Postage Machine
6370 · Office Cleaning	2,940	2,400	2,800	2,500	2,500	3,000	
6380 · Marketing	9,445	32,680	39,085	10,000	45,000	39,000	Mostly Artina Promotional Expenses (Clothing, etc)
Artina Promotional	9,187	207	249		10,000	2,000	
MOQ1		282	338			2,000	
Krile Communications		31,534	37,841		35,000	35,000	
Other	258	657	657				
6390 · Security System	847	576	576	450	450	600	
6400 · Contributions/Donations	1,800	2,335	2,335	1,600	1,800	1,800	
ANCOR - Small Provider Membership	1,800	1,835	1,835	1,600	1,800	1,800	Small Provider Membership
ANCOR Foundation Donation		500	500				
6410 · Sponsorship Expenses	7,500	3,015	4,500	18,000	19,000	6,500	
Center for Disability Services		515	515			500	
DSACO			0	2,000	0	0	
OADSP - ABC		1,000	1,000	5,000	0	0	
OADSP - Advance Event	5,000		0	5,000	5,000	0	
OADSP - Synergy Conference	1,000	1,000	1,000	1,000	1,000	1,000	
Ohio Chamber of Commerce - Impact Ohio			2,000	2,000	2,000	2,000	
PAR	1,000		0		1,000	0	
The Center for Community Solutions	500						
Other	0	500	500	3,000	10,000	3,000	
6420 · Charitable Registration Fee	100	100	100	100	100	100	
6499 · Miscellaneous Expense	0	0	0	0	0	0	
6500 · IT Support	32,535	30,719	36,863	33,600	33,600	36,000	\$3,000/month

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6510 · Website & CMS	4,152	4,377	5,253	7,200	7,200	7,200	TCS
6520 · IT Subscriptions	6,786	11,000	11,354	5,500	8,000	12,500	
Adobe	548	696	696	550	550	750	
Articulate Global, LLC		3,760	3,760		2,000	4,000	
Canva	119	175	175	150	150	150	
Chat GPT		100				240	
DocuSign/Sign Now	600	194	194	350	350	0	
Dropbox	97		0	0	100	0	
Google	32	32	32	100	100	50	
Hootsuite	639		0		650	0	
Kahoot!		1,024	1,024			1,000	
Quickbooks	1,636	1,727	2,181	1,700	1,500	2,400	
Simplelists	570	570	570	600	600	600	
Survey Monkey	2,546	2,967	2,967	1,700	1,700	3,000	
Other	0	(246)	(246)	350	300	310	
6540 · Other IT Expenses	1,261	877	877	5,000	20,000	3,000	New Laptops and IT Covered by Works for Me
6600 · Insurance	7,195	7,873	7,873	7,000	8,000	8,000	
6700 · Committee Expenses	26,348	35,380	37,380	25,500	25,000	38,000	
Board Retreat	22,965	34,577	34,577	24,000	24,000	35,000	
Board Doctor	1,250	0	0		1,000	0	
Lunches for meetings, gifts to board, etc.	2,132	803	2,803	1,500	1,000	3,000	
6800 · Dues & Subscriptions	16,032	15,695	16,250	15,000	17,500	17,000	
Amazon	150	150	150	150	150	150	
ANCOR (Jan)	9,005	9,185	9,185	9,000	9,000	9,250	
Chase	95	95	95		100	100	
Columbus Chamber (Feb)	875	875	875	875	875	875	
Disability Scoop Subscription	50		0	100	50	0	
Garnett Newspaper/Dispatch	185	200	230	150	150	250	
Gongwer	3,650	3,800	3,800	3,200	3,800	3,800	
HR Certification	525		525		525	525	
MPI Subscription	420	425	425	415	450	450	
Ohio Chamber (Feb)		525	525	525	1,000	525	
Poll Everywhere		130	130			130	
The Center for Community Solutions	750		0		750	0	
Sedgwick Company	295	310	310	300	300	310	
Other	32	0	0	285	350	635	
6900 · Travel Expense	44,204	60,164	68,164	24,000	45,000	68,000	2025 Projected
6910 · Meals and Entertainment	19,182	19,438	25,000	13,000	20,000	25,000	2025 Projected

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7000 · Credit Card Fees	27,869	26,716	29,716	21,000	24,000	25,000	2025 Projected	
7100 · PAC Expenses	13,873	(1,399)	0	5,000	10,000	2,000	2025 Projected	
8500 · Real Estate Taxes	20,032	17,332	20,798	15,000	18,000	21,000	Increased building valuation	
Total Expense	2,134,978	2,126,355	2,459,238	2,011,050	2,364,200	2,630,750		
Net Operating Income	233,389	32,276	7,905	50	124,000	(59,800)		
4200 · Grant Income	92,813	40,025	40,025					
4270 · DSPOhio Income	0	0	0					
5200 · Grant Expense	(100,490)	(35,775)	(35,775)					
5270 · DSPOhio Expenses	0	0	0					
4700 · Other Income	2,937	1,462	1,462					
5700 · Other Expense	0	0	0					
7500 · Depreciation Expense	(16,784)	(13,096)	(19,644)	(16,000)	(16,000)	(16,000)	2025 Projection	
9000 · Interest Income	23	28	28					
OPRA investment income	397,999	543,493	543,493	148,000	162,000	182,000	4% of Investments	
Foundation investment income	22,605	36,819	36,819	14,000	18,000	21,000	4% of Investments	
Total Other Income	399,102	572,956	566,407	146,000	164,000	187,000		
Net Income	632,490	605,232	574,313	146,050	288,000	127,200		