



Is ANCOR's 100% Membership Right for OPRA?

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OPRA Member Engagement at the National Level



- OPRA currently holds a State Association membership at a cost of \$11,020 in 2025 (\$9,185 + \$1,835 Small Provider add-on)
- Of OPRA's 186 provider members, 13 are Full or Affiliate ANCOR members, 12 are members through OHCA, and 84 are members through OPRA (through December 2026).
- If OPRA joined as a 100% State Association, it would mean:
 - 13 existing dual members would stop paying \$91,500 in membership dues directly to ANCOR
 - 77 / 161** additional Ohio providers would be represented at the federal level

5 Core Advantages for OPRA

1. Significant expansion of representation of Ohio providers at federal level
2. Voting rights in ANCOR elections would extend to all OPRA members *and* OPRA itself
3. Full access for OPRA members to influential national committees
4. Significant savings for OPRA members that can be reinvested back into OPRA / Ohio
5. **NEW!** Waived travel reimbursement and Foundation donation for ANCOR staff speaking engagements at OPRA-hosted events.



Costs to OPRA

Target Dues

\$110,000

- Braddock methodology assesses Ohio's target dues at \$125,000
- \$15,000 adjustment to account for members shared between OPRA and OHCA

Actual Dues (proposed)**

Year	Dues
Year 1	\$101,500
Year 2	\$105,750
Year 3	\$110,000

** Assumptions:

- Assumes start date of 07.01.25 or 01.01.26; later start dates would require recalculation of dues.
- Starting dues and rate of annual increase can be negotiated
- Payment plans are available

At a Glance: Steps Toward Implementation

- OPRA notifies ANCOR of intent to join as 100%
- OPRA & ANCOR establish membership agreement for Year 1
- OPRA sends membership data to ANCOR (to include, at minimum, organizational info, plus info for Designated Representative at each organization)
- [Recommended] ANCOR presents benefits for incoming members in “hype session,” ideally at an upcoming conference and/or during a dedicated webinar
- ANCOR “flips the switch” to enable all OPRA members to begin receiving benefits
- ANCOR & OPRA check in periodically to assess member uptake of benefits & resources; help guide newly minted ANCOR members