

**Ohio Provider Resource Association
Operating Budget for 2016**

					2015 vs 2016 Budget	
	Jan - Oct 15 Actual	2014 Annual Budget	2015 Annual Budget	2016 Annual Budget	\$ Incr (Decr)	% Incr (Decr)
Income						
Member dues	1,152,353	1,327,000	1,356,000	1,356,000	0	0.0%
Conference and training income	145,868	282,400	297,000	289,000	(8,000)	(2.7%)
Royalties, Marketing, Etc.	85,122	21,400	238,700	188,900	(49,800)	(20.9%)
Grant Income	70,100	39,000	0	8,000	8,000	0.0%
Total Income	1,453,443	1,669,800	1,891,700	1,841,900	(49,800)	(3.0%)
Expense						
Chronoengineering	44,529	0	160,000	47,000	(113,000)	(70.6%)
BI Tool	25,650	0	50,000	44,650	(5,350)	(10.7%)
Technical Assistance Expense	4,400	0	6,000	2,500	(3,500)	(58.3%)
C3P(O)	0	0	0	84,700	84,700	0.0%
Employee Training Expense	5,486	3,900	3,900	5,400	1,500	38.5%
Utilities	7,389	8,900	11,100	9,600	(1,500)	(13.5%)
Real Estate Taxes	12,564	13,200	13,250	14,400	1,150	8.7%
Grant Expense	102,345	89,000	0	12,000	12,000	0.0%
Insurance	3,709	4,100	5,000	5,000	0	0.0%
Travel, meals and entertainment	43,462	52,000	50,200	59,550	9,350	18.6%
Office supplies and expense	41,212	55,000	70,700	63,300	(7,400)	(10.5%)
Payroll Expenses	704,093	821,100	896,800	846,800	(50,000)	(5.6%)
Conferences and training	75,125	159,500	155,000	149,500	(5,500)	(3.5%)
Lobbying Expense	95,107	95,000	107,400	82,800	(24,600)	(22.9%)
Legal and professional fees	326,586	400,600	357,000	369,500	12,500	3.5%
Board Expense	6,730	1,100	1,100	10,000	8,900	809.1%
Depreciation Expense	23,373	37,500	34,500	34,500	0	0.0%
Dues & Subscriptions	17,059	16,900	14,400	16,800	2,400	16.7%
Equipment Lease	1,891	2,600	2,600	2,600	0	0.0%
PAC Expenses	3,962	0	11,000	11,000	0	0.0%
Telephone Expense	14,755	18,200	17,000	16,800	(200)	(1.2%)
Interest Expense	630	900	900	900	0	0.0%
Bad Debt (Recovery) Expense	0	3,200	0	0	0	0.0%
Total Expense	1,560,057	1,782,700	1,967,851	1,889,300	(78,550)	(4.4%)
Net Ordinary Income	(106,614)	(112,900)	(76,151)	(47,400)	28,750	(37.8%)
Other Income						
Interest Income	487					
OPRA investment income	15,095	99,000	72,500	54,600	(17,900)	(24.7%)
Foundation investment income	1,493	17,000	16,750	12,600	(4,150)	(24.8%)
Total Other Income	17,075	116,000	89,250	67,200	(22,050)	(19.0%)
Net Income	(89,539)	3,100	13,099	19,800	6,700	216.1%