

**Ohio Provider Resource Association
Operating Budget for 2024**

| | 2022 Actual | Jan - Aug 23 Actual | 2023 Proj Actual | 2022 Annual Budget | 2023 Annual Budget | 2024 Annual Budget | 2023 vs 2024 Budget | |
|--------------------------------------|------------------------|--------------------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------------|----------------------------|--------------------------|
| | | | | | | | \$ Incr (Decr) | % Incr (Decr) |
| Income | | | | | | | | |
| Member dues | 1,353,399 | 1,400,181 | 1,653,121 | 1,431,000 | 1,631,500 | 1,648,000 | 16,500 | 1.2% |
| Seminars & Education | 49,365 | 13,051 | 15,000 | 25,000 | 48,000 | 20,000 | (28,000) | (112.0%) |
| Conference Revenue | 343,355 | 308,735 | 319,335 | 237,000 | 337,000 | 319,000 | (18,000) | (7.6%) |
| Program Service Income (e.g. C3PO) | 8,000 | 0 | 0 | 0 | 8,000 | 0 | (8,000) | #DIV/0! |
| Royalty, Publication, Other | 28,816 | 20,761 | 24,261 | 23,500 | 28,500 | 24,100 | (4,400) | (18.7%) |
| Total Income | 1,782,934 | 1,742,728 | 2,011,717 | 1,716,500 | 2,053,000 | 2,011,100 | (41,900) | (2.4%) |
| Expense | | | | | | | | |
| Seminars & Education | 23,442 | 8,874 | 10,000 | 15,000 | 24,000 | 10,000 | (14,000) | (93.3%) |
| Conference Expenses | 257,540 | 298,284 | 298,726 | 166,000 | 255,000 | 297,000 | 42,000 | 25.3% |
| Program Service Expenses (e.g. C3PO) | 12,000 | 0 | 0 | 14,000 | 12,000 | 0 | (12,000) | (85.7%) |
| Employee Wages, Taxes & Benefits | 767,174 | 735,600 | 875,104 | 760,920 | 964,600 | 1,021,800 | 57,200 | 7.5% |
| Professional Fees | 201,434 | 360,013 | 440,420 | 441,200 | 456,600 | 425,100 | (31,500) | (7.1%) |
| Office Expenses | 60,067 | 41,818 | 56,196 | 75,250 | 76,350 | 80,350 | 4,000 | 5.3% |
| IT Expenses | 42,266 | 36,580 | 43,155 | 48,700 | 50,900 | 51,300 | 400 | 0.8% |
| Insurance | 5,736 | 6,087 | 6,087 | 6,000 | 6,000 | 7,000 | 1,000 | 16.7% |
| Committee Expenses | 14,862 | 26,125 | 27,329 | 10,000 | 25,500 | 25,500 | 0 | 0.0% |
| Dues & Subscriptions | 14,371 | 12,984 | 14,600 | 21,900 | 15,000 | 15,000 | 0 | 0.0% |
| Travel, Meals & Entertainment | 35,700 | 37,216 | 44,659 | 37,478 | 37,000 | 37,000 | 0 | 0.0% |
| Bank and Credit Card Fees | 21,514 | 18,392 | 21,000 | 15,000 | 21,000 | 21,000 | 0 | 0.0% |
| PAC Expense | 12,540 | 8,326 | 5,000 | 8,000 | 13,000 | 5,000 | (8,000) | (100.0%) |
| Interest Expense | 33 | 0 | 0 | 250 | 0 | 0 | 0 | 0.0% |
| Real Estate Tax Expense | 15,125 | 11,340 | 15,000 | 14,400 | 15,000 | 15,000 | 0 | 0.0% |
| Total Expense | 1,483,805 | 1,601,639 | 1,857,275 | 1,634,098 | 1,971,950 | 2,011,050 | 39,100 | 2.4% |
| Net Operating Income | 299,129 | 141,088 | 154,442 | 82,402 | 81,050 | 50 | (81,000) | (98.3%) |
| Other Income | | | | | | | | |
| Grant Income/Expense | 10,000 | 0 | 0 | 0 | 0 | 0 | 0 | |
| DSP Ohio Income/Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Other Income | 90,797 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Other Expense | (22,562) | 0 | 0 | 0 | 0 | 0 | 0 | |
| Depreciation Expense | (19,069) | (11,420) | (13,704) | (20,000) | (16,000) | (16,000) | 0 | |
| Interest Income | 293 | 14,359 | 14,359 | 0 | 0 | 0 | 0 | |
| OPRA investment income | (349,435) | 100,685 | 100,685 | 104,400 | 91,000 | 148,000 | 57,000 | |
| Foundation investment income | (26,891) | 17,305 | 17,305 | 15,100 | 13,800 | 14,000 | 200 | |
| Total Other Income | (316,867) | 120,929 | 118,645 | 99,500 | 88,800 | 146,000 | 57,200 | 57.5% |
| Net Income | (17,738) | 262,017 | 273,087 | 181,902 | 169,850 | 146,050 | (23,800) | (13.1%) |