Ohio Provider Resource Association Operating Budget for 2023

| | 2021 Actual | • | 2022 Proj Actual | 2021 Annual Budget | 2022 Annual Budget | 2023 Annual Budget | 2022 vs 2023 Budget | |
|--------------------------------------|----------------|------------------------|---------------------|-----------------------|-----------------------|-----------------------|---------------------|------------------|
| | | Jan - Oct 22 Actual | | | | | \$ Incr (Decr) | % Incr (Decr) |
| Income | | | | | | | | |
| Member dues | 1,424,756 | 1,330,586 | 1.637.672 | 1,486,000 | 1,431,000 | 1.631.500 | 200.500 | 13.5% |
| Seminars & Education | 36,838 | 42,265 | 48,000 | 25,000 | 25,000 | 48,000 | 23,000 | 92.0% |
| Conference Revenue | 239,543 | 337,475 | 337,475 | 302,000 | 237,000 | 337,000 | 100,000 | 33.1% |
| Program Service Income (e.g. C3PO) | 45,915 | 8,000 | 8,000 | 107,200 | 0 | 8,000 | 8,000 | 7.5% |
| Royalty, Publication, Other | 25,892 | 25,241 | 28,516 | 23,000 | 23,500 | 28,500 | 5,000 | 21.7% |
| Total Income | 1,772,943 | 1,743,567 | 2,059,663 | 1,943,200 | 1,716,500 | 2,053,000 | 336,500 | 17.3% |
| Expense | | | | | | | | |
| Seminars & Education | 21,335 | 22,798 | 24,000 | 18,750 | 15,000 | 24,000 | 9,000 | 48.0% |
| Conference Expenses | 164,880 | 251,088 | 255,291 | 164,000 | 166,000 | 255,000 | 89,000 | 54.3% |
| Program Service Expenses (e.g. C3PO) | 36,819 | 12,000 | 12,000 | 87,000 | 14,000 | 12,000 | (2,000) | (2.3%) |
| Employee Wages, Taxes & Benefits | 703,665 | 629,150 | 748,938 | 725,700 | 760,920 | 942,600 | 181,680 | 25.0% |
| Professional Fees | 397,754 | 346,994 | 339,252 | 422,440 | 441,200 | 456,600 | 15,400 | 3.6% |
| Office Expenses | 48,897 | 53,317 | 62,777 | 75,850 | 75,250 | 76,350 | 1,100 | 1.5% |
| IT Expenses | 45,545 | 36,287 | 52,493 | 46,800 | 48,700 | 50,900 | 2,200 | 4.7% |
| Insurance | 5,536 | 5,736 | 5,736 | 6,000 | 6,000 | 6,000 | 0 | 0.0% |
| Committee Expenses | 16,326 | 14,622 | 15,100 | 10,000 | 10,000 | 25,500 | 15,500 | 155.0% |
| Dues & Subscriptions | 14,957 | 14,351 | 14,359 | 14,000 | 21,900 | 15,000 | (6,900) | (49.3%) |
| Travel, Meals & Entertainment | 14,305 | 26,865 | 32,000 | 28,500 | 28,500 | 37,000 | 8,500 | 29.8% |
| Bank and Credit Card Fees | 15,276 | 19,809 | 21,000 | 9,600 | 15,000 | 21,000 | 6,000 | 62.5% |
| PAC Expense | 6,158 | 12,370 | 13,000 | 6,800 | 8,000 | 13,000 | 5,000 | 73.5% |
| Interest Expense | 600 | 33 | 33 | 1,300 | 250 | 0 | (250) | (19.2%) |
| Real Estate Tax Expense | 14,847 | 12,370 | 14,847 | 14,400 | 14,400 | 15,000 | 600 | 4.2% |
| Total Expense | 1,506,900 | 1,457,790 | 1,610,827 | 1,631,140 | 1,625,120 | 1,949,950 | 324,830 | 19.9% |
| Net Operating Income | 266,043 | 285,777 | 448,836 | 312,060 | 91,380 | 103,050 | 11,670 | 3.7% |
| Other Income | | | | | | | | |
| Grant Income/Expense | 0 | 0 | 0 | 0 | 0 | 0 | | |
| DSP Ohio Income/Expense | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Other Income | 102,087 | 550 | 67,685 | 0 | 0 | 0 | 0 | |
| Depreciation Expense | (13,638) | (15,892) | (19,070) | (30,000) | (20,000) | (16,000) | 4,000 | (13.3%) |
| Interest Income | 238 | 247 | 296 | 0 | 0 | 0 | | , , |
| OPRA investment income | 201,425 | (387,339) | (387,339) | 69,660 | 104,400 | 91,000 | (13,400) | (19.2%) |
| Foundation investment income | 9,368 | (36,378) | (36,378) | 17,850 | 15,100 | 13,800 | (1,300) | (7.3%) |
| Total Other Income | 299,480 | (438,813) | (374,807) | 57,510 | 99,500 | 88,800 | (10,700) | (18.6%) |
| | | | | | | | | |
| Net Income | 565,524 | (153,036) | 74,029 | 369,570 | 190,880 | 191,850 | 970 | 0.3% |