

**Ohio Provider Resource Association**  
**Consolidated Statement of Financial Position**  
**As of September 30, 2022**

	Sep 30, 22	Sep 30, 21	\$ Change	Comments
<b>ASSETS</b>				
Current Assets				
Checking/Savings				
1000 · Checking	107,380	214,919	(107,539)	
1000 · Checking - Restricted	44,630	52,264	(7,635)	
1010 · Savings	1,600,205	1,200,164	400,041	
1030 · Petty Cash	150	150	0	
Total Checking/Savings	1,752,365	1,467,497	284,868	
Accounts Receivable				
1200 · Accounts Receivable	17,000	42,393	(25,393)	
Total Accounts Receivable	17,000	42,393	(25,393)	
Other Current Assets				
1400 · Prepaid Expenses	11,170	4,838	6,332	
1410 · Prepaid Conference Expenses	10,106	6,669	3,437	
1499 · Undeposited Funds	4,500	5,304	(804)	
Total Other Current Assets	25,776	16,811	8,966	
Total Current Assets	1,795,141	1,526,701	268,440	
Fixed Assets				
1510 · Building	530,851	530,851	0	
1520 · Furniture and Equipment	123,294	123,294	0	
1530 · Software	22,308	22,308	0	
1540 · Computers	35,964	29,333	6,631	Added 4 computers
1610 · Accum Dep - Building	(167,706)	(154,094)	(13,612)	
1620 · Accum Dep - Furniture & Equip	(122,362)	(120,031)	(2,331)	
1630 · Accum Amort. - Software	(21,411)	(17,824)	(3,587)	
1640 · Accum Dep - Computers	(28,109)	(25,890)	(2,219)	
Total Fixed Assets	372,829	387,947	(15,118)	
Other Assets				
1700 · Investments	2,224,512	2,587,957	(363,445)	Down 14% from last year
1700 · Investments - Foundation	343,514	380,688	(37,174)	Down 10% from last year
Total Other Assets	2,568,025	2,968,645	(400,620)	
<b>TOTAL ASSETS</b>	<b>4,735,995</b>	<b>4,883,292</b>	<b>(147,297)</b>	
<b>LIABILITIES &amp; EQUITY</b>				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · A/P - Trade	82,952	133,658	(50,706)	
Total Accounts Payable	82,952	133,658	(50,706)	
Credit Cards				
2100 · Credit Card	18,723	20,593	(1,870)	
Total Credit Cards	18,723	20,593	(1,870)	
Other Current Liabilities				
2210 · Accrued Vacation	10,404	60,000	(49,596)	Corrected Accrued Vacation accrual at 12/31/2021
2220 · Retirement Withholding	0	16	(16)	
2310 · Accrued Legal Expense	36,667	18,333	18,333	
2320 · Accrued Real Estate Taxes	11,133	10,350	783	
2330 · Dues Rebate	4,420	0	4,420	
2400 · Capital Lease Payable - Current	0	3,407	(3,407)	Paid off copier loan.
2600 · Deferred Revenue - Dues	333,000	331,000	2,000	
2610 · Deferred Revenue - Conferences	135,095	78,100	56,995	
2630 · Deferred Revenue - DSP	19,134	20,341	(1,207)	Recruiting & Retention Grant (2021)
2640 · Deferred Revenue - Grant Rev	20,880	0	20,880	
Total Other Current Liabilities	570,732	521,547	49,185	
Total Current Liabilities	672,406	675,798	(3,392)	
Total Liabilities	672,406	675,798	(3,392)	
Equity				
3000 · Net Assets	4,225,644	3,682,882	542,762	
3010 · Restricted Net Assets	44,630	52,264	(7,635)	
Net Income	(206,685)	472,348	(679,033)	
Total Equity	4,063,589	4,207,494	(143,905)	
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>4,735,995</b>	<b>4,883,292</b>	<b>(147,297)</b>	

0.00                      0.00

**Ohio Provider Resource Association  
Consolidated Statement of Activities  
January through September 2022**

	Jan - Sep 22	Jan - Sep 21	\$ Change	Comments
Ordinary Income/Expense				
Income				
4000 · Membership Dues	1,190,229	1,155,815	34,414	Dues are ahead of 2021.
4010 · Associate Dues	23,245	20,815	2,430	
4020 · Public Entity Dues	48,000	34,000	14,000	
4100 · Seminars & Education	44,065	31,628	12,437	
4110 · Spring Conference Registration	72,395	44,928	27,468	2021 Spring conference was held virtually
4115 · Spring Conference Sponsorship	84,950	52,020	32,930	
4280 · Provider Guide +	4,000	0	4,000	
4420 · C3P(O) Income	0	32,350	(32,350)	Program cancelled
4705 · HDIPS	2,000	2,000	0	
4710 · CompManagement Revenue	4,651	4,265	387	
4720 · Unemployment Service Trust	9,432	6,905	2,527	
4725 · Partner Fees	4,500	2,000	2,500	
4740 · Publication Sales	433	645	(213)	
4790 · Gallagher	3,000	3,000	0	
Total Income	1,490,899	1,390,369	100,530	
Gross Profit	1,490,899	1,390,369	100,530	
Expense				
5100 · Seminars & Education Expense	22,038	15,535	6,503	
5110 · Spring Conference Expense	120,345	67,031	53,314	2021 Spring conference was held virtually
5210 · Advocacy Awareness Day Expense	0	4,144	(4,144)	No Advocacy Day in 2022
5280 · Provider Guide + Expenses	12,000	0	12,000	
5420 · C3P(O) Expense	0	32,800	(32,800)	Program cancelled
6000 · Salary & Wages	438,781	448,347	(9,565)	
6020 · Employer Taxes	33,285	32,850	435	
6090 · Payroll Service Fees	2,253	3,488	(1,234)	
6100 · Employee Insurance	61,432	61,245	187	
6110 · Employee Retirement	20,967	14,603	6,363	2021 includes 401k forfeiture credits
6120 · Employee Car Allowance	6,500	3,751	2,749	
6190 · Staff Development	6,194	1,984	4,210	
6200 · Professional Fees	57,938	47,170	10,768	Includes Compensation consultant (2022).
6220 · Legal Fees	165,000	165,159	(159)	
6230 · Accounting	40,958	32,388	8,570	2022 includes audit expense
6240 · Lobbying	48,625	48,243	381	
6300 · Office Expenses	5,095	2,134	2,961	
6320 · Telecommunications	9,575	16,056	(6,481)	Changed conference calls to Zoom
6330 · Utilities	6,341	4,780	1,562	
6340 · Postage & Shipping	613	925	(312)	
6350 · Repairs & Maintenance	8,547	3,248	5,298	Roof Repair, water damage and HVAC repair
6360 · Office Equipment Rental	1,421	3,171	(1,750)	
6370 · Office Cleaning	2,935	2,502	433	
6380 · Marketing	2,785	3,184	(399)	
6390 · Security System	524	413	111	
6400 · Contributions/Donations	2,300	1,600	700	
6410 · Sponsorship Expenses	9,000	2,000	7,000	OADSP and Down Syndrome Gala (2022) Arnet Technologies
6500 · IT Support	25,198	25,179	20	
6510 · Website & CMS	3,566	5,759	(2,193)	
6520 · IT Subscriptions	2,315	2,919	(604)	
6540 · Other IT Expenses	0	286	(286)	
6600 · Insurance	5,736	4,842	895	
6700 · Committee Expenses	14,622	16,210	(1,588)	
6800 · Dues & Subscriptions	14,341	14,483	(141)	
6900 · Travel Expense	12,480	6,450	6,030	
6910 · Meals and Entertainment	7,058	4,307	2,751	
7000 · Credit Card Fees	18,455	15,268	3,187	
7100 · PAC Expenses	8,451	6,066	2,385	More PAC activities in 2022.
7400 · Interest Expense	33	519	(486)	
8500 · Real Estate Taxes	11,133	10,350	783	
Total Expense	1,208,839	1,131,387	77,451	
Net Ordinary Income	282,061	258,982	23,078	
Other Income/Expense				
Other Income				
4200 · Grant Income	85,000	500,250	(415,250)	
4270 · DSPOhio Income	175	819	(644)	
4700 · Other Income	550	101,837	(101,287)	
9000 · Interest Income	221	183	38	
9010 · Interest and Dividends	64,408	85,238	(20,830)	

**Ohio Provider Resource Association  
Consolidated Statement of Activities  
January through September 2022**

	<b>Jan - Sep 22</b>	<b>Jan - Sep 21</b>	<b>\$ Change</b>	<b>Comments</b>
9020 · Realized gain (loss) on invest	(41,650)	0	(41,650)	
9030 · Unrealized inv gain (loss)	(497,971)	50,911	(548,883)	
<b>Total Other Income</b>	<b>(389,268)</b>	<b>739,238</b>	<b>(1,128,506)</b>	
<b>Other Expense</b>				
5200 · Grant Expense	85,000	505,250	(420,250)	
5270 · DSPOhio Expense	175	819	(644)	
7500 · Depreciation Expense	14,303	19,803	(5,501)	
<b>Total Other Expense</b>	<b>99,478</b>	<b>525,872</b>	<b>(426,395)</b>	
<b>Net Other Income</b>	<b>(488,746)</b>	<b>213,365</b>	<b>(702,111)</b>	
<b>Net Income</b>	<b>(206,685)</b>	<b>472,348</b>	<b>(679,033)</b>	
	0	0		

**Ohio Provider Resource Association**  
**Profit & Loss Budget vs. Actual**  
**January through September 2022**

	<b>Jan - Sep 22</b>	<b>Budget</b>	<b>Difference</b>	<b>Comments</b>
Ordinary Income/Expense				
Income				
4000 · Membership Dues	1,190,229	1,045,000	145,229	Projected 2022 Dues income \$1,560k, budget \$1,375k.
4010 · Associate Dues	23,245	22,000	1,245	
4020 · Public Entity Dues	48,000	34,000	14,000	
4100 · Seminars & Education	44,065	18,700	25,365	Education will exceed budget in 2022
4110 · Spring Conference Registration	72,395	46,000	26,395	Spring Conference exceeded budget. Overall net income exceeded budget by \$10k.
4115 · Spring Conference Sponsorship	84,950	52,000	32,950	
4280 · Provider Guide +	4,000			
4705 · HDIPS	2,000	0	2,000	
4710 · CompManagement Revenue	4,651	4,300	351	
4720 · Unemployment Service Trust	9,432	6,900	2,532	
4725 · Partner Fees	4,500	2,000	2,500	
4740 · Publication Sales	433	500	(68)	
4790 · Gallagher	3,000	3,000	0	
Total Income	1,490,899	1,234,400	256,499	
Gross Profit	1,490,899	1,234,400	256,499	
Expense				
5100 · Seminars & Education Expense	22,038	11,250	10,788	See Spring Conference comment above.
5110 · Spring Conference Expense	120,345	71,000	49,345	
5280 · Provider Guide + Expenses	12,000	4,000	8,000	
5300 · Consulting Expense	0	0	0	
6000 · Salary & Wages	438,781	437,850	931	
6020 · Employer Taxes	33,285	37,000	(3,716)	
6090 · Payroll Service Fees	2,253	2,925	(672)	
6100 · Employee Insurance	61,432	66,000	(4,568)	
6110 · Employee Retirement	20,967	22,500	(1,533)	
6120 · Employee Car Allowance	6,500	3,000	3,500	
6190 · Staff Development	6,194	6,000	194	
6200 · Professional Fees	57,938	55,000	2,938	
6220 · Legal Fees	165,000	178,650	(13,650)	No outside legal fees used this year.
6230 · Accounting	40,958	39,000	1,958	
6240 · Lobbying	48,625	48,150	475	
6300 · Office Expenses	5,095	6,750	(1,655)	
6320 · Telecommunications	9,575	11,025	(1,450)	
6330 · Utilities	6,341	5,850	491	
6340 · Postage & Shipping	613	800	(187)	
6350 · Repairs & Maintenance	8,547	13,200	(4,653)	
6360 · Office Equipment Rental	1,421	3,150	(1,729)	
6370 · Office Cleaning	2,935	2,430	505	
6380 · Marketing	2,785	8,000	(5,215)	
6390 · Security System	524	360	164	
6400 · Contributions/Donations	2,300	1,600	700	
6410 · Sponsorship Expenses	9,000	5,500	3,500	
6500 · IT Support	25,198	25,200	(2)	
6510 · Website & CMS	3,566	6,750	(3,184)	
6520 · IT Subscriptions	2,315	3,825	(1,510)	
6540 · Other IT Expenses	0	800	(800)	
6600 · Insurance	5,736	5,000	736	
6700 · Committee Expenses	14,622	10,000	4,622	
6800 · Dues & Subscriptions	14,341	18,330	(3,989)	
6900 · Travel Expense	12,480	16,875	(4,395)	
6910 · Meals and Entertainment	7,058	4,500	2,558	
7000 · Credit Card Fees	18,455	13,500	4,955	
7100 · PAC Expenses	8,451	7,925	526	
7400 · Interest Expense	33	225	(192)	
8500 · Real Estate Taxes	11,133	10,800	333	
Total Expense	1,208,839	1,164,720	44,119	
Net Ordinary Income	282,061	69,680	212,381	Operating income is exceeding budget!
Other Income/Expense				
Other Income				
4200 · Grant Income	85,000	0	85,000	

**Ohio Provider Resource Association  
Profit & Loss Budget vs. Actual  
January through September 2022**

	<b>Jan - Sep 22</b>	<b>Budget</b>	<b>Difference</b>	<b>Comments</b>
4270 · DSPOhio Income	175	0	175	
4700 · Other Income	550	0	550	
9000 · Interest Income	221	0	221	
9010 · Interest and Dividends	64,408	89,500	(25,092)	
9020 · Realized gain (loss) on invest	(41,650)			
9030 · Unrealized inv gain (loss)	(497,971)	0	(497,971)	
Total Other Income	(389,268)	89,500	(478,768)	
Other Expense				
5200 · Grant Expense	85,000	0	85,000	
5270 · DSPOhio Expense	175	0	175	
7500 · Depreciation Expense	14,303	15,030	(727)	
Total Other Expense	99,478	15,030	84,448	
Net Other Income	(488,746)	74,470	(563,216)	
<b>Net Income</b>	<b>(206,685)</b>	<b>144,150</b>	<b>(350,835)</b>	

0.00

**Ohio Provider Resource Association  
Statement of Cash Flows  
January through September 2022**

	<b><u>Jan - Sep 22</u></b>
<b>OPERATING ACTIVITIES</b>	
Net Income	(206,685)
Adjustments to reconcile Net Income to net cash provided by operations:	
1200 · Accounts Receivable	(12,748)
1400 · Prepaid Expenses	(4,473)
1410 · Prepaid Conference Expenses	(4,276)
1640 · Accum Dep - Computers	1,188
1630 · Accum Amort. - Software	2,690
1620 · Accum Dep - Furniture & Equip	215
1610 · Accum Depr - Building	10,209
2000 · A/P - Trade	71,317
2100 · Credit Card	12,368
2320 · Accrued Real Estate Taxes	(3,714)
2310 · Accrued Legal Expense	18,333
2600 · Deferred Revenue - Dues	332,025
2620 · Deferred Revenue - Other	(9,400)
2610 · Deferred Revenue - Conferences	135,095
2330 · Dues Rebate	(140,581)
2630 · Deferred Revenue - DSP	(175)
2640 · Deferred Revenue - Grant Rev	5,000
Net cash provided by Operating Activities	<u>206,388</u>
<b>INVESTING ACTIVITIES</b>	
1540 · Computers	(1,733)
1700 · Investments	475,264
Net cash provided by Investing Activities	<u>473,531</u>
<b>FINANCING ACTIVITIES</b>	
2400 · Capital Lease Payable - Current	(1,730)
3010 · Restricted Net Assets	(4,553)
Net cash provided by Financing Activities	<u>(6,283)</u>
Net cash increase for period	673,636
Cash at beginning of period	<u>1,083,229</u>
<b>Cash at end of period</b>	<b><u><u>1,756,865</u></u></b>