

**Ohio Provider Resource Association
Operating Budget for 2022**

	2020 Actual	Jan - Sept 21 Actual	2021 Proj Actual	2020 Annual Budget	2021 Annual Budget	2022 Annual Budget	2021 vs 2022 Budget	
							\$ Incr (Decr)	% Incr (Decr)
Income								
Member dues	1,537,536	1,297,975	1,431,366	1,494,000	1,486,000	1,431,000	(55,000)	(3.7%)
Seminars & Education	37,878	32,323	40,000	20,000	25,000	25,000	0	0.0%
Conference Revenue	94,000	96,948	237,218	302,000	302,000	237,000	(65,000)	(21.5%)
Program Service Income (e.g. C3PO)	151,839	32,350	60,350	96,900	107,200	0	(107,200)	(110.6%)
Royalty, Publication, Other	34,485	18,815	25,617	20,500	23,000	23,500	500	2.4%
Total Income	1,855,737	1,478,410	1,794,551	1,933,400	1,943,200	1,716,500	(226,700)	(11.7%)
Expense								
Seminars & Education	14,824	18,065	20,000	15,000	18,750	15,000	(3,750)	(25.0%)
Conference Expenses	36,483	66,931	162,513	164,000	164,000	166,000	2,000	1.2%
Program Service Expenses (e.g. C3PO)	99,250	36,819	16,144	72,000	87,000	14,000	(73,000)	(101.4%)
Employee Wages, Taxes & Benefits	724,618	627,409	743,400	853,300	725,700	760,920	35,220	4.1%
Professional Fees	411,501	331,456	401,759	438,400	419,500	441,200	21,700	4.9%
Office Expenses	75,361	42,278	52,051	74,950	75,850	75,250	(600)	(0.8%)
IT Expenses	50,012	38,367	45,765	56,600	46,800	48,700	1,900	3.4%
Insurance	1,368	5,536	6,000	6,000	6,000	6,000	0	0.0%
Committee Expenses	2,740	16,326	2,500	16,000	10,000	10,000	0	0.0%
Dues & Subscriptions	12,986	14,491	14,993	14,750	14,000	21,900	7,900	53.6%
Travel, Meals & Entertainment	3,438	11,074	12,500	36,000	28,500	28,500	0	0.0%
Bank and Credit Card Fees	9,403	16,056	17,000	9,600	9,600	15,000	5,400	56.3%
PAC Expense	410	6,066	8,000	6,800	6,800	8,000	1,200	17.6%
Interest Expense	1,289	551	500	1,300	1,300	250	(1,050)	(80.8%)
Real Estate Tax Expense	14,857	11,500	14,400	13,800	14,400	14,400	0	0.0%
Total Expense	1,458,540	1,242,925	1,517,525	1,778,500	1,628,200	1,625,120	(3,080)	(0.2%)
Net Operating Income	397,197	235,484	277,026	154,900	315,000	91,380	(223,620)	(144.4%)
Other Income								
Grant Income/Expense	0	0	0	0	0	0		
DSP Ohio Income/Expense	0	0	0	0	0	0		
Depreciation Expense	(26,206)	(23,000)	(26,395)	(30,000)	(30,000)	(20,000)	10,000	(33.3%)
Interest Income	202	201	0	0	0	0		
OPRA investment income	175,269	163,841	0	65,970	69,660	104,400	34,740	52.7%
Foundation investment income	20,845	10,273	0	17,150	17,850	15,100	(2,750)	(16.0%)
Total Other Income	170,110	151,315	(26,395)	53,120	57,510	99,500	41,990	79.0%
Net Income	567,307	386,799	250,631	208,020	372,510	190,880	(181,630)	(87.3%)