

**Ohio Provider Resource Association
Operating Budget for 2021**

| | 2019 Actual | Jan - Oct 20 Actual | 2019 Annual Budget | 2020 Annual Budget | 2021 Annual Budget | 2020 vs 2021 Budget | |
|--------------------------------------|------------------------|--------------------------------|-------------------------------|-------------------------------|-------------------------------|----------------------------|--------------------------|
| | | | | | | \$ Incr (Decr) | % Incr (Decr) |
| Income | | | | | | | |
| Member dues | 1,496,932 | 1,397,385 | 1,485,000 | 1,494,000 | 1,476,000 | (18,000) | (1.2%) |
| Seminars & Education | 30,871 | 26,388 | 50,000 | 20,000 | 25,000 | 5,000 | 10.0% |
| Conference Revenue | 313,000 | 90,542 | 292,000 | 302,000 | 302,000 | 0 | 0.0% |
| Grant Income | 38,340 | 13,000 | 41,500 | 38,500 | 40,500 | 2,000 | 4.8% |
| Program Service Income (e.g. C3PO) | 235,094 | 142,688 | 150,000 | 78,400 | 88,700 | 10,301 | 6.9% |
| Royalty, Rent, Publication, Other | 29,326 | 28,092 | 39,600 | 20,500 | 23,000 | 2,500 | 6.3% |
| Total Income | 2,143,563 | 1,698,095 | 2,058,100 | 1,953,400 | 1,955,200 | 1,801 | 0.1% |
| Expense | | | | | | | |
| Seminars & Education | 17,853 | 10,699 | 25,000 | 15,000 | 18,750 | 3,750 | 15.0% |
| Conference Expenses | 169,650 | 28,127 | 160,000 | 164,000 | 164,000 | 0 | 0.0% |
| Grant Expenses | 12,766 | 11,437 | 15,000 | 15,000 | 15,000 | 0 | 0.0% |
| Program Service Expenses (e.g. C3PO) | 217,043 | 105,913 | 140,000 | 77,000 | 94,000 | 17,000 | 12.1% |
| Employee Wages, Taxes & Benefits | 818,691 | 619,241 | 846,800 | 853,300 | 725,700 | (127,600) | (15.1%) |
| Professional Fees | 475,634 | 326,429 | 548,000 | 438,400 | 419,500 | (18,900) | (3.4%) |
| Office Expenses | 70,028 | 67,121 | 70,850 | 74,950 | 76,150 | 1,200 | 1.7% |
| IT Expenses | 41,967 | 42,778 | 56,200 | 56,600 | 46,800 | (9,800) | (17.4%) |
| Insurance | 9,309 | 1,368 | 6,200 | 6,000 | 6,000 | 0 | 0.0% |
| Committee Expenses | 16,711 | 1,240 | 10,000 | 16,000 | 10,000 | (6,000) | (60.0%) |
| Dues & Subscriptions | 14,203 | 11,461 | 14,750 | 14,750 | 14,000 | (750) | (5.1%) |
| Travel, Meals & Entertainment | 22,622 | 4,163 | 26,500 | 36,000 | 28,500 | (7,500) | (28.3%) |
| Bank and Credit Card Fees | 9,895 | 8,570 | 9,600 | 9,600 | 9,600 | 0 | 0.0% |
| PAC Expense | 6,751 | (873) | 6,000 | 6,800 | 6,800 | 0 | 0.0% |
| Interest Expense | 1,904 | 1,120 | 1,900 | 1,300 | 1,300 | 0 | 0.0% |
| Depreciation Expense | 27,596 | 21,724 | 30,000 | 30,000 | 30,000 | 0 | 0.0% |
| Real Estate Tax Expense | 13,644 | 11,500 | 13,800 | 13,800 | 14,400 | 600 | 4.3% |
| Total Expense | 1,946,268 | 1,272,018 | 1,980,600 | 1,828,500 | 1,680,500 | (148,000) | (7.5%) |
| Net Operating Income | 197,295 | 426,077 | 77,500 | 124,900 | 274,700 | 149,801 | 193.3% |
| Other Income | | | | | | | |
| Interest Income | 418 | 181 | | | | | |
| OPRA investment income | 248,842 | 26,183 | 63,000 | 65,970 | 69,660 | 3,690 | 5.9% |
| Foundation investment income | 32,940 | 5,557 | 16,600 | 17,150 | 17,850 | 700 | 4.2% |
| Total Other Income | 282,200 | 31,921 | 79,600 | 83,120 | 87,510 | 4,390 | 5.5% |
| Net Income | 479,495 | 457,998 | 157,100 | 208,020 | 362,210 | 154,191 | 98.1% |