

**Ohio Provider Resource Association  
Operating Budget for 2021**

	<b>2019 Actual</b>	<b>Jan - Oct 20 Actual</b>	<b>2019 Annual Budget</b>	<b>2020 Annual Budget</b>	<b>2021 Annual Budget</b>	<b>2020 vs 2021 Budget</b>	
						<b>\$ Incr (Decr)</b>	<b>% Incr (Decr)</b>
<b>Income</b>							
Member dues	1,496,932	1,397,385	1,485,000	1,494,000	1,476,000	(18,000)	(1.2%)
Seminars & Education	30,871	26,388	50,000	20,000	25,000	5,000	10.0%
Conference Revenue	313,000	90,542	292,000	302,000	302,000	0	0.0%
Grant Income	38,340	13,000	41,500	38,500	40,500	2,000	4.8%
Program Service Income (e.g. C3PO)	235,094	142,688	150,000	78,400	88,700	10,301	6.9%
Royalty, Rent, Publication, Other	29,326	28,092	39,600	20,500	23,000	2,500	6.3%
<b>Total Income</b>	<b>2,143,563</b>	<b>1,698,095</b>	<b>2,058,100</b>	<b>1,953,400</b>	<b>1,955,200</b>	<b>1,801</b>	<b>0.1%</b>
<b>Expense</b>							
Seminars & Education	17,853	10,699	25,000	15,000	18,750	3,750	15.0%
Conference Expenses	169,650	28,127	160,000	164,000	164,000	0	0.0%
Grant Expenses	12,766	11,437	15,000	15,000	15,000	0	0.0%
Program Service Expenses (e.g. C3PO)	217,043	105,913	140,000	77,000	94,000	17,000	12.1%
Employee Wages, Taxes & Benefits	818,691	619,241	846,800	853,300	725,700	(127,600)	(15.1%)
Professional Fees	475,634	326,429	548,000	438,400	419,500	(18,900)	(3.4%)
Office Expenses	70,028	67,121	70,850	74,950	76,150	1,200	1.7%
IT Expenses	41,967	42,778	56,200	56,600	46,800	(9,800)	(17.4%)
Insurance	9,309	1,368	6,200	6,000	6,000	0	0.0%
Committee Expenses	16,711	1,240	10,000	16,000	10,000	(6,000)	(60.0%)
Dues & Subscriptions	14,203	11,461	14,750	14,750	14,000	(750)	(5.1%)
Travel, Meals & Entertainment	22,622	4,163	26,500	36,000	28,500	(7,500)	(28.3%)
Bank and Credit Card Fees	9,895	8,570	9,600	9,600	9,600	0	0.0%
PAC Expense	6,751	(873)	6,000	6,800	6,800	0	0.0%
Interest Expense	1,904	1,120	1,900	1,300	1,300	0	0.0%
Depreciation Expense	27,596	21,724	30,000	30,000	30,000	0	0.0%
Real Estate Tax Expense	13,644	11,500	13,800	13,800	14,400	600	4.3%
<b>Total Expense</b>	<b>1,946,268</b>	<b>1,272,018</b>	<b>1,980,600</b>	<b>1,828,500</b>	<b>1,680,500</b>	<b>(148,000)</b>	<b>(7.5%)</b>
<b>Net Operating Income</b>	<b>197,295</b>	<b>426,077</b>	<b>77,500</b>	<b>124,900</b>	<b>274,700</b>	<b>149,801</b>	<b>193.3%</b>
<b>Other Income</b>							
Interest Income	418	181					
OPRA investment income	248,842	26,183	63,000	65,970	69,660	3,690	5.9%
Foundation investment income	32,940	5,557	16,600	17,150	17,850	700	4.2%
<b>Total Other Income</b>	<b>282,200</b>	<b>31,921</b>	<b>79,600</b>	<b>83,120</b>	<b>87,510</b>	<b>4,390</b>	<b>5.5%</b>
<b>Net Income</b>	<b>479,495</b>	<b>457,998</b>	<b>157,100</b>	<b>208,020</b>	<b>362,210</b>	<b>154,191</b>	<b>98.1%</b>