OPRA Provider Member Dues Structure Proposal 2021

**Summary**

**For the couple of years the OPRA Board and the Dues Restructuring Committee has been exploring the possibility of restructuring dues there were many reasons to pursue this idea with the main one being a complaint from members that the dues are “too high.” Much of the feedback we received during last year’s strategic planning process reinforced that sentiment. As we designed the updated structure we were trying to address that concern while also doing the following:**

* **Develop a dues system that was structured and logical**
* **Learn from the pitfalls of the Tiered Dues structure and implement a new approach that is transparent for our members. Under the new structure new members will receive a 35% discount in their first year.**
* **Address the access that members who are not providers have to OPRA member information.**

**This dues structure, if approved by the Board, will be implemented in 2021. Those members who currently in Tier 1 of the current dues structure will continue in the Tiered structure until they get to Tier 3 and that is when they will enter into the 2021 structure. Under the new proposed structure 88% of our current members are going to see a reduction of dues. It is important to acknowledge the unpredictability of the Coronavirus and its impact on the revenue of our Provider members. Many of our members who operate day services have seen a large drop in their revenue which will also impact the amount of dues they will pay.**

**On the following page you will see the breakdown of the new OPRA Provider Member dues structure.**

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| **Updated Proposed Dues Structure** |
| **Key** | **Gross Revenue** | **Annual Dues** |  | **1st Year Dues** |
| A |  Under  |  100,000  | $500 |  | $325  |
| B |  100,000  |  499,999  | $1,000 |  | $650  |
| C |  500,000  |  999,999  | $2,500 |  | $1,625  |
| D |  1,000,000  |  2,499,999  | $5,000 |  | $3,250  |
| E |  2,500,000  |  4,999,999  | $7,500 |  | $4,875  |
| F |  5,000,000  |  7,499,999  | $10,000 |  | $6,500  |
| G |  7,500,000  |  9,999,999  | $15,000 |  | $9,750  |
| H |  10,000,000  |  14,999,999  | $20,000 |  | $13,000  |
| I |  15,000,000  |  19,999,999  | $25,000 |  | $16,250  |
| J |  20,000,000  |  24,999,999  | $30,000 |  | $19,500  |
| K |  25,000,000  |  29,999,999  | $35,000 |  | $22,750  |
| L |  30,000,000  |  34,999,999  | $40,000 |  | $26,000  |
| M |  35,000,000  |  39,999,999  | $45,000 |  | $29,250  |
| N |  40,000,000  |  44,999,999  | $50,000 |  | $32,500  |
| O |  45,000,000  |  49,999,999  | $55,000 |  | $35,750  |
| P |  50,000,000  |  54,999,999  | $60,000 |  | $39,000  |
| Q |  55,000,000  |  59,999,999  | $65,000 |  | $42,250  |
| R |  60,000,000  |  Greater  | $70,000 |  | $45,500  |
|   |  |  |   |  |   |
|   | Independent Provider | $100  |  |   |
|   |  |  |  |  |   |
|  | **First Year Discount** | **35%** |  |   |

OPRA Non Provider Dues Structure Proposal 2021

**Public Entity Level 1 $1000**

This member will have access to Friday Calls, the Weekly Friday 5 and other info that is not for members only. This member will also have access to a monthly “partnership” meeting with the OPRA Team and members.

**Public Entity Level 2 $3000**

In addition to Public Entity Level 1 member benefits this member will have access to the HR, Health, Day Array, Employment, ICF and Residential Waiver Committees (The chairs of the committees have the opportunity to declare any meeting as a “provider only” meeting if there is information being discussed that is crucial to OPRA policy decisions and/or strategies).

**Small Provider Support Project $1000 per provider**

A public entity or another group may have the opportunity to sponsor/pay for an OPRA membership for a small provider (small provider = gross revenue less than $500,000). The small provider would have full access to the full benefits provided by OPRA to its Provider members. The entity that sponsors the provider will receive a Public Entity Level 1 Membership if 3 or less providers are sponsored and a Public Entity Level 2 membership if 4 or more providers are sponsored. For every 4 small providers sponsored, another member in your community will be given an OPRA membership free of charge.

**Individual members $35**

These members will have access to our weekly Friday Calls and our Friday 5 publication.

**NOTE: In regards to the following items, we are still working on a structure for the associate members that will work with the structure that we currently offer to sponsor our conferences and other events. Changes may not take place until 2022 for these categories.**

**Associate Members Level 1 $500**

This member will have access to Friday Calls, the Weekly Friday 5 and other info that is not for members only. This member will also have access to a monthly “partnership” meeting with the OPRA Team and members.

**Associate Members Level 2 $3000**

In addition to Associate Member Level 1 member benefits this member will have access to the HR, Health, Day Array, Employment, ICF and Residential Waiver Committees (The chairs of the committees have the opportunity to declare any meeting as a “provider only” meeting if there is information being discussed that is crucial to OPRA policy decisions and/or strategies). This member will also receive exhibitor tables at OPRA’s Spring and Fall conferences and ¼ sheet adds in our conference magazines.

**Gold Vendor Partner (Dues determined by vendor agreement, minimum contribution of $3500)**

In addition to Associate Member Level 2 benefits, this member will have 5 opportunities to sponsor a Friday 5 call and our weekly Friday 5 publication. We will announce the weekly sponsor during our call and your company information will be included in our publication.