

**Ohio Provider Resource Association  
Operating Budget for 2020**

	Jan - Sept 19 Actual	2018 Annual Budget	2019 Annual Budget	2020 Annual Budget	2019 vs 2020 Budget	
					\$ Incr (Decr)	% Incr (Decr)
<b>Income</b>						
Member dues	1,192,217	1,452,000	1,485,000	1,494,000	9,000	0.6%
Seminars & Education	20,796	96,700	50,000	20,000	(30,000)	(31.0%)
Conference Revenue	146,965	268,700	292,000	302,000	10,000	3.7%
Grant Income	35,222	49,000	41,500	38,500	(3,000)	(6.1%)
Program Service Income (e.g. C3PO)	183,196	342,500	150,000	78,400	(71,600)	(20.9%)
Royalty, Rent, Publication, Other	16,365	43,900	39,600	20,500	(19,100)	(43.5%)
<b>Total Income</b>	<b>1,594,761</b>	<b>2,252,800</b>	<b>2,058,100</b>	<b>1,953,400</b>	<b>(104,700)</b>	<b>(4.6%)</b>
<b>Expense</b>						
Seminars & Education	17,359	33,700	25,000	15,000	(10,000)	(29.7%)
Conference Expenses	71,322	146,400	160,000	164,000	4,000	2.7%
Grant Expenses	12,766	15,000	15,000	15,000	0	0.0%
Program Service Expenses (e.g. C3PO)	122,404	328,000	140,000	77,000	(63,000)	(19.2%)
Employee Wages, Taxes & Benefits	614,866	1,049,320	846,800	853,300	6,500	0.6%
Professional Fees	377,767	437,000	548,000	438,400	(109,600)	(25.1%)
Office Expenses	56,562	68,350	70,850	74,950	4,100	6.0%
IT Expenses	31,454	45,120	56,200	56,600	400	0.9%
Insurance	6,981	6,200	6,200	6,000	(200)	(3.2%)
Committee Expenses	4,268	10,000	10,000	16,000	6,000	60.0%
Dues & Subscriptions	14,139	17,500	14,750	14,750	0	0.0%
Travel, Meals & Entertainment	12,309	42,700	26,500	36,000	9,500	22.2%
Bank and Credit Card Fees	8,401	6,600	9,600	9,600	0	0.0%
PAC Expense	6,751	5,000	6,000	6,800	800	16.0%
Interest Expense	1,500	2,200	1,900	1,300	(600)	(27.3%)
Depreciation Expense	22,827	20,000	30,000	30,000	0	0.0%
Real Estate Tax Expense	10,085	14,000	13,800	13,800	0	0.0%
<b>Total Expense</b>	<b>1,391,762</b>	<b>2,247,090</b>	<b>1,980,600</b>	<b>1,828,500</b>	<b>(152,100)</b>	<b>(6.8%)</b>
<b>Net Operating Income</b>	<b>203,000</b>	<b>5,710</b>	<b>77,500</b>	<b>124,900</b>	<b>47,400</b>	<b>830.1%</b>
<b>Other Income</b>						
Interest Income	327					
OPRA investment income	163,197	72,500	63,000	65,970	2,970	4.1%
Foundation investment income	20,077	16,750	16,600	17,150	550	3.3%
<b>Total Other Income</b>	<b>183,600</b>	<b>89,250</b>	<b>79,600</b>	<b>83,120</b>	<b>3,520</b>	<b>3.9%</b>
<b>Net Income</b>	<b>386,600</b>	<b>94,960</b>	<b>157,100</b>	<b>208,020</b>	<b>50,920</b>	<b>53.6%</b>